



13i Capital Corporation

2021 Midwest Road, Suite 200

Oak Brook, IL 60523

www.13iCapital.com

Who is 13i Capital?

13i Capital Corporation provides Private Equity Capital to lower middle market companies worldwide. Since our founding in 1993, 13i Capital has distinguished itself by building our business on trust, honesty, and fairness. These qualities are unique in today's international business environment and we will continue to build on them as we extend our reputation and proven track record into new markets and new businesses. Our experienced and dedicated leadership team truly cares about the companies we invest in and works diligently with company management to make each investment successful.

Investment Philosophy

13i Capital Corporation focuses on acquiring lower middle market, niche industrial, manufacturing, and distribution businesses. 13i's investment strategy is to create value by increasing sales, improving operations, and serving as a good steward of company capital. 13i does not target transactions that provide returns solely through leverage and other forms of financial engineering. Rather, 13i seeks control opportunities to create value by deploying Lean Business/Manufacturing principles in all aspects of a business to eliminate waste and improve customer service. Our core belief is that sustainable growth and superior value creation are not possible without world-class continually improving operations. 13i believes that its operational focus and conservative capital structure for its portfolio companies is the key to generating superior risk adjusted returns for its investors.

Investment Criteria

13i buys controlling interests in privately held, lower middle market companies that are transitioning from an entrepreneurial firm to a professionally managed enterprise. Our focus is on quality companies facing constraints on growth.

Ideal Investment Criteria

- Revenue - \$5 million to \$25 million
- EBITDA - \$1 million minimum; history of positive cash-flow
- Management – existing management to remain in place post closing
- Geography – North America for platform investments; Global for add-ons
- Ownership – majority control; prefer at least 60%

Industries of Interest

- Industrial products, diversified manufacturing
- Service and value-added distribution businesses
- Contract manufacturing

Who to Contact

Ram Thukkaram

Principal & Senior Managing Director

(847) 910-3417

ramthukkaram@13icapital.com

Ronald K. St. Clair

Managing Director

(317) 339-6149

stclair@13icapital.com



13i Capital Corporation
2021 Midwest Road, Suite 200
Oak Brook, IL 60523

www.13iCapital.com



Stalcorp, LLC
Thorntown, IN
www.stalcorp.com

Stalcorp, LLC is one of the world's leading manufacturers of customer-designed, specialty cold-formed and precision machined industrial components. With over 30 years of experience, Stalcorp utilizes its centralized sales and engineering organization located in Thorntown, Indiana and its three international manufacturing facilities located in Thorntown, Indiana, Gemmingen, Germany and Hradec Kralove, Czech Republic to meet the needs of its worldwide customers. Stalcorp serves a variety of industrial markets in North America and Europe including but not limited to; Automotive OEM and Aftermarket, Electrical transmission and distribution, Power semiconductor, Industrial battery, and Industrial OEM markets. It is an ISO-9001 registered manufacturer that uses a continuous improvement model to assure the highest levels of quality and service.



American Metal Technologies, LLC
Sturtevant, WI
www.amermetals.com

American Metal Technologies is a leading medium-volume manufacturer of precision machined parts in cast iron, non-ferrous castings, steel forgings, and sand and permanent mold castings. The Company produces more than 70 different machined components in various materials for original equipment manufacturers, Tier 1 automotive suppliers, and other industrial segments such as off-road, agricultural, and construction. Founded in 2000, AMT is among the fastest growing companies in the industry and currently serves market leaders such as Ford Motor Company, International Truck and Engine Corporation, Detroit Diesel Corporation, Caterpillar, and Mitsubishi Motors North America, Inc. AMT operates out of a fully integrated, 165,000 square foot, manufacturing facility located in Sturtevant, Wisconsin with over 75 CNC machines. It is a TS-16949 and ISO 14001 registered manufacturer that uses a continuous improvement model to assure the highest levels of quality and service.



Power Feed-Thru Systems & Connectors, LLC
Deer Park, TX
www.pftsys.com

PFT® is a globally recognized specialty manufacturer of wellhead electric feed-thru connector systems. Established in 2005, PFT provides the latest in wellhead electric feed-thru systems and down-hole connector solutions for oil field electric submersible pump applications. As a complete solution provider, PFT offers connector assembly, testing of new and used feed-thru systems, installation, as well as a wide selection of application specific products. PFT's innovative Black Gator™ modular designs have the flexibility to produce numerous stand-alone components, allowing customers to receive a cost-effective system with faster delivery and easier field assembly.



Chakkaram Engineering, LLC
Racine, WI
www.chakkaram.com

Founded in 2007, Chakkaram Engineering, LLC is an engineering and design outsourcing services company based in Sturtevant, Wisconsin that provides engineering design solutions using product design, 3D solid modeling, manufacturing drawings, 2D drafting, CAD conversion, CAM programming and custom engineering support services for automotive, industrial machinery & equipment, industrial projects/infrastructure, aerospace, medical and defense industries. CE has worked for market leading customers such as Ford, Firestone, Navistar, Trelleborg, Paulstra, Harley Davidson, American Metal Technologies and Stalcorp. The Company has offices in Chennai, India and Racine, Wisconsin.